

Registration form....

Name _____

Home Address _____

City _____ St. _____ Zip _____

Work phone _____ Home Phone _____

E-Mail Address: _____

Social Security # _____

Real Estate License # _____

Please Check One:

CAAR Member IAR Member Non-Member

Total \$ _____

Check (payable to Capital Area Assoc of REALTORS®)

Charge to: VISA MasterCard

Number _____ Exp. _____

Signature Required _____

COURSE CHOICES (select those desired):

1/28 Core B (COR 1657)

1/28 Core A (COR 1665)

2/10 Radon & Real Estate (ENV 1240)

2/10 Core A (COR 1650)

2/16 Code of Ethics (ETH 1519)

3/4 Core B (COR 1646)

3/4 Core B (COR 1645)

All classes will be held at the Capital Area Association of REALTORS® located at the address below.

Please mark here if you have a disability and may require special accommodations in order to fully participate in this course. You will be contacted by a CAAR staff member to discuss your specific needs.

Mail completed form with payment to:

Capital Area Association of REALTORS®
3149 Robbins Road, Springfield, IL 62704

Or fax completed form with credit card information to:
217/698-7009

Continuing Education Instructions

1. In order to obtain CE credit for a course, you must attend the entire session. No credit will be given to those who arrive late, depart early or take breaks other than the pre-approved instructor's break.
2. Continuing Education sessions are approved for three full credit hours.
3. No pages, phones or recorders.
4. Driver's license picture ID will be required upon check-in.
5. A test will be given immediately following the course. There will be 25 questions for each three hours of credit.
6. Individual licensees are responsible for keeping track of their CE credits.
7. Unless otherwise exempt, you are required to have twelve credit hours:*
 - Minimum of six credit hours in Core curriculum
 - Maximum of six credit hours in Elective curriculum* Note - Licensed brokers are required to take an additional six hour broker management course.
8. Real Estate License number is required on every test.

Capital Area
Association of REALTORS®

3149 Robbins Road
Springfield, IL 62704

Phone: 217/698-7000

www.SeeHouses.com



Illinois Association of REALTORS® in conjunction with the Capital Area Association of REALTORS®

presents...



2010 Winter Schedule of IL Dept. of Financial and Professional Regulation approved Real Estate Continuing Education Courses



2010 Winter Continuing Education Courses



January 28, 2010 **9:00 - 12:00 p.m.** **Lynn Madison**
COR 1657 - Core B: When in Doubt - Disclose (3 Hrs Core)
Making sure that your clients are aware of the steps in the transaction as well as their rights not only benefits them but you - more sales - more referrals and a better reputation by putting the client's needs first. Join us as we explore case studies on disclosure.

January 28, 2010 **1:00 - 4:00 p.m.** **Lynn Madison**
COR 1665 - Core A: Welcome to Runamuck Realty: Agency, License Law & Escrow (3 Hrs Core)
Just when you thought you'd heard it all - along comes Runamuck Realty where their motto is "The End Justifies the Means" and putting themselves first is their priority. Through case studies will look at agency, license law and escrow violations and analyze what went wrong - and what should have happened. Included will be scenarios on: short sales, REO's, advertising, negotiating, earnest money and broker responsibilities.

February 10, 2010 **9:00 - 12:00 p.m.** **Patrick Daniels/**
ENV 1240 - Radon & Real Estate (3 Hrs Elective) **Cindy Ladage**
This course provides real estate agents and brokers with the information they need to avoid liability issues related to radon in real estate, radon occurrences in Illinois, Illinois radon legislation and regulations

February 10, 2010 **1:00 - 4:00 p.m.** **Barbra Krueger**
COR 1650 - Core A: Agency & Escrow: Will the Defendant Please Rise? (3 Hrs Core)
Join us as we explore agency's fine points - duties to clients responsibilities to customers - when to do dual (when not to!) as well as look at escrow case studies - all with an emphasis on risk reduction.

February 16, 2010 **2:00-5:00 p.m.** **Kerry Kidwell**
ETH 1519 - Code of Ethics Overview (3 Hrs Elective)
This class gives a history of the Code and the arbitration process. After review the entire Code, students will form "panels" to decide ethics and arbitration cases.
(This course meets NAR's quadrennial requirement for Code of Ethics training.)

March 4, 2010 **9:00 - 12:00 p.m.** **Kerry Kidwell**
COR 1646 - Core B: The Dirty Dozen (3 Hrs Core)
This class is a look at areas that are common sources of lawsuits against real estate agents and real estate companies and how to avoid them. Some material has been taken from studies performed by the National Association of REALTORS®, as well as E & O companies

March 4, 2010 **1:00 - 4:00 p.m.** **Kerry Kidwell**
COR 1645 - Disclose! Disclose! Disclose! (3 Hrs Core)
Covers laws relative to Real Property Disclosure Act, License Law, Lead Paint Law, plus flood plane, radon, zoning, mine subsidence, landfills, ghosts, murders, suicides, toxic mold, mercury poisoning, etc.

For convenient online registration go to:
<http://ecom.director.firstamericanmls.com/caar/>
Once you are logged in under "Education Services" click on "View/Register Education Courses" or "Education Calendar".

For convenient home study or online options visit us on the web at:
www.SeeHouses.com

Registration Information

\$40.00 for CAAR members

\$45.00 for IAR members

\$55.00 for Non-Members

No written confirmation of class will be mailed. You will be notified if class is full. Registration begins one-half hour prior to class starting. Photo ID required. Late arrivals will not be admitted. Advance registration and payment is required.

Cancellation Policy: You may cancel your registration by providing twenty-four (24) hours advanced notice to the Association. If the required twenty-four notice is provided then you shall be allowed to apply your registration fee to any C.E. course offered during the next twelve (12) months. NO REFUNDS will be granted. If the required twenty-four (24) hour notice is not provided, there shall be NO CREDIT granted. Any individual not providing the necessary twenty-four (24) hour notice will be billed for the course.