

**Registration form....**

Name \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_ St. \_\_\_\_\_ Zip \_\_\_\_\_

Work phone \_\_\_\_\_ Home Phone \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Social Security # \_\_\_\_\_

Real Estate License # \_\_\_\_\_

Please Check One:

CAAR Member     IAR Member     Non-Member

**Total \$** \_\_\_\_\_

Check (payable to Capital Area Assoc of REALTORS®)

Charge to:     VISA     MasterCard

Number \_\_\_\_\_ Exp. \_\_\_\_\_

Signature Required \_\_\_\_\_

**COURSE CHOICES** (select those desired):

**10/7** Core A (COR 1625)

**10/7** Core B (COR 1647)

**10/21** Code of Ethics (ETH 1519)

**11/13** Core A (COR 1650)

**11/13** Core B (COR 1649)

Please mark here if you have a disability and may require special accommodations in order to fully participate in this course. You will be contacted by a CAAR staff member to discuss your specific needs.

*All class will be held at the  
Capital Area Association of REALTORS®*

**Mail completed form with payment to:**  
Capital Area Association of REALTORS®  
3149 Robbins Road, Springfield, IL 62704

**Or fax completed form with credit card  
information to:**  
217/698-7009

**Continuing Education Instructions**

1. In order to obtain CE credit for a course, you must attend the entire session. No credit will be given to those who arrive late, depart early or take breaks other than the pre-approved instructor's break.
2. Continuing Education sessions are approved for three full credit hours.
3. No pages, phones or recorders.
4. Driver's license picture ID will be required upon check-in.
5. A test will be given immediately following the course. There will be 25 questions for each three hours of credit.
6. Individual licensees are responsible for keeping track of their CE credits and reporting them to the Office of Banks and Real Estate upon renewal.
7. Unless otherwise exempt, you are required to have twelve credit hours:\*
  - Minimum of six credit hours in Core curriculum
  - Maximum of six credit hours in Elective curriculum
 \* Note - Licensed brokers are required to take an additional six hour broker course.
8. Real Estate License number is required on every test.

**Capital Area Association of REALTORS®**

3149 Robbins Road  
Springfield, IL 62704

**Phone: 217/698-7000**

**www.SeeHouses.com**



**Illinois Association  
of REALTORS®  
in conjunction with the  
Capital Area Association  
of REALTORS®**

**presents...**



**2009 Fall Schedule of  
IL Dept. of Financial and  
Professional Regulation  
approved Real Estate  
Continuing Education  
Courses**



# 2009 Fall Continuing Education Courses



**October 7, 2009**                      **9:00 - 12:00 p.m.**                      **Kerry Kidwell**  
**COR 1625 - Core A: License Law Battle**  
**(3 Hrs Core)**

Would you rather watch a game show on TV or attend a CE Class? Most of us know that answer! In this class, the students become the “contestants: and battle it out over real estate license law questions. Stay alert, you may get asked to “come on down” as well!

**October 7, 2009**                      **1:00 - 4:00 p.m.**                      **Kerry Kidwell**  
**COR 1647 - Core B: Mortgage Fraud, RESPA, Predatory**  
**Lending and other laws affecting Real Estate**  
**Agents - Nasty Stuff (3 Hrs Core)**

This class covers several timely topics and laws that have been the source of problems and lawsuits for buyers, sellers and real estate agents. “Must have” information for all licensees!

**October 21, 2009**                      **2:00-5:00 p.m.**                      **Kerry Kidwell**  
**ETH 1519 - Code of Ethics Overview (3 Hrs Elective)**

This class gives a history of the Code and the arbitration process. After review the entire Code, students will form “panels” to decide ethics and arbitration cases.

*(This course meets NAR's quadrennial requirement for Code of Ethics training.)*

**November 13th**                      **9:00-12:00 p.m.**                      **Barb Krueger**  
**COR 1650 - Core A: Agency & Escrow: Will the Defendant**  
**Please Rise? (3 Hrs Core)**

Join us as we explore agency’s fine points – duties to clients responsibilities to customers - when to do dual (when not to!) as well as look at escrow case studies - all with an emphasis on risk reduction.

**November 13th**                      **1:00-4:00 p.m.**                      **Barb Krueger**  
**COR 1649 - Core B: Legal Issues: Anti-trust & Fair Housing –**  
**Whatcha Gonna Do When They Come for You?**  
**(3 Hrs Core)**

It’s not always *what* you say that causes you problems – it’s *how you say it*. Through video examples of what to do – and what not to do – we’ll look at two of the areas of real estate that can cause them to come for you – when you thought you were one of the good guys!

For convenient home study or online options  
visit us on the web at [www.SeeHouses.com](http://www.SeeHouses.com)

## Registration Information

*\$40.00 for CAAR members*

*\$45.00 for IAR members*

*\$55.00 for Non-Members*

No written confirmation of class will be mailed. You will be notified if class is full. Registration begins one-half hour prior to class starting. Photo ID required. Late arrivals will not be admitted. Advance registration and payment is required.

Cancellation Policy: You may cancel your registration by providing twenty-four (24) hours advanced notice to the Association. If the required twenty-four notice is provided then you shall be allowed to apply your registration fee to any C.E. course offered during the next twelve (12) months. **NO REFUNDS** will be granted. If the required twenty-four (24) hour notice is not provided, there shall be **NO CREDIT** granted. Any individual not providing the necessary twenty-four (24) hour notice will be billed for the course.

## Broker Management Courses November 24, 2009 ~ February 12, 2010

Licensed brokers are required to take an additional six hour broker management course. Please contact the Association office at 217.698.7000 or go to [www.SeeHouses.com](http://www.SeeHouses.com) for more information and registration form.